

BASED IN FLEMISH REGION, BELGIUM,**PPE & TOOLING – SALARY: €48K + BONUS + VEHICLE + BENEFITS****The Company**

This is an excellent opportunity to join a rapidly growing distributor within the PPE and Tooling industry. As the Regional Manager you will work within a designated region to both increase sales and achieve targets and objectives.

The Role

- Expanding the existing customer base
- Actively bring potential product groups to the attention of existing customers in order to deliver a wider range of products.
- Identify customer needs by listening carefully and by asking questions, continuously delivering high customer service and where necessary, call in the help of a specialist in the field of machining, measuring technology or PPE.
- Stay aware/ahead of relevant developments, trends and changes within the market place.
- Negotiate pricing and delivery arrangements, where necessary you will coordinate this with the Sales Manager.

The Candidate

- Commercial experience
- Comfortable with technology
- Able to travel within Europe for training.
- Minimum of 2 years' sales experience
- Electromechanical qualifications preferred
- Must speak Dutch, German and English would also be advantageous
- Customer-oriented, involved and responsible for delivering an exceptional standard of customer service.

We offer

- An intensive training period with on-the-job training as well as continuous follow-up training at the training center in Munich
- A competitive package of employment conditions that are suitable for the position, including a lease car, laptop and telephone.