

**RESPIRATORY - RPE FACE FIT TESTED MASKS****£45K – £50K NEGOTIABLE ON EXPERIENCE – UK BASED****The Company**

This is a great opportunity to become the National Business Development Manager for a PPE Manufacturer launching a new range of respirators.

The National Business Development Manager will be primarily tasked with sells through distributors and agents and directly into large end-user accounts, specifying the respirators at end user level and managing distributor partners.

**The Role**

- Responsible for getting masks specified at end user accounts.
- Working on long term projects
- Development plan and target pipeline for UK market and maintain pipeline.
- Comfortable training on respiratory.
- Experience with face fit testing and solid respiratory experience.
- Fit2Fit accredited and capable of training teams to carry out face fit testing.

**The Candidate**

- Minimum of 5 years' experience working in respiratory.
- Strong existing end user and industry knowledge.
- Proven record of winning contracts.
- Excellent time management.
- Strong customer focus with ability to solve issues effectively.
- Strong negotiation skills.
- Self-starter and self-disciplined.