

**The Company**

This is an excellent opportunity to become an Ecommerce Trading Executive for a leading manufacturer of PPE Workwear. The purpose of this role is to grow the company's online presence and assist in the acquisition and management of third-party ecommerce customers to increase revenue with existing partners.

**The Role**

- Oversee ecommerce sales across multiple wholesale marketplaces.
- Coordinate all required bespoke content for each partner.
- Excellent communication skills are paramount to ensure great working relationships are established with colleagues, suppliers and marketplace partners.
- Assist in the acquisition and management of new target partners.
- Work with the sales teams to maximise commercial opportunities, driving demand and service through improved availability.
- Assist as required with the optimisation of product listings and Identifying product gaps/opportunities to upload wider range by customers.
- Undertake other duties requested by your manager or other members of the management team.

**The Candidate**

- Must have a Business or marketing qualification
- 2+ years experience running marketplaces/third party portals
- B2C ecommerce experience
- A strong communicator / collaborator
- Content management experience
- Experience using CMS, inventory management systems and PIMs
- Enthusiastic and Commercially aware
- Experience working across teams - sales, marketing, digital, trading, IT, logistics.
- Confident in analysing data and producing reports
- Computer literate in Microsoft office, with advanced Microsoft excel skills
- Excellent multi tasking and prioritisation skills - able to handle multiple projects across cross-functional teams
- Understand the DS & integration process
- Sales and detail orientated
- Software experience in Business Objects, Pimberly, Power BI
- Highly Inquisitive with a desire to learn
- Must adhere to Company H&S policies at all times