



END-USER SALES REPRESENTATIVE

**SOUTHEAST USA – NATIONAL
TEXTILES/FR BACKGROUND – SALARY IS NEGOTIABLE**

The Company

The End User Sales Representative is responsible for creating and managing programs and activities resulting in the promotion of Company product brands within an assigned market segment with efforts primarily focused on end users. This job operates remotely.

The Role

- Provide and facilitate opportunities to educate end users on the performance and value of products.
- Develop and maintain relationships with end users to better understand their needs and goals.
- Respond to inquiries regarding the performance of the company and competitive fabrics.
- Make recommendations regarding protective clothing specifications.
- Create buy-in and support of our End User Marketing programs among direct customers.
- Manages the creation and maintenance of an electronic database.
- This position requires up to 75% travel.

The Candidate

- Superior Communication Skills
- Customer Focused
- Sales Skills
- Results Driven
- Good Relationship Management skills
- Problem Solving
- Collaborates well with others
- Strong Presentation Skills
- This position has no direct supervisory responsibilities
- Bachelor's Degree required
- Prior Sales experience required
- Previous National Sales Account Management required
- Master's Degree preferred
- Technical understanding of protective fabric markets such as products, test methods, and end user environment preferable

Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

TO APPLY, EMAIL: Danielle@tagsearchandselect.com